



FIELD SALES REPRESENTATIVE HORECA - CZECH REPUBLIC, SLOVAKIA

 **MEIKO CLEAN SOLUTIONS CZECH S.R.O.**

 **Praha**

 **Ref.-Nr.: 51_000002**

 **Vertrieb**

 **Berufserfahrene**

 **Vollzeit**

Meiko Clean Solutions Czech.s.r.o is the subsidiary of the German MEIKO Group, a world-leading manufacturer of commercial glass and dishwashers as well as washer-disinfectors for hospitals and care homes. The product portfolio also includes cleaning disinfection machines for SCBA workshops, food waste treatment systems and chemicals for a variety of MEIKO appliances.

About your role:

- Support and develop the HoReCa customer base – hotels, restaurants and catering
- Build a maintain strong relationships with planners, dealers, and end customers
- Implement the regional group strategy and translate it into actionable measures
- Work in close, trust-based cooperation with key contacts at the headquarters in Vienna and within the group
- Strengthen market position and increase market share
- Ensure revenue and profitability targets
- Implementation of economical and sustainable solutions

Requirements:

- Solid professional and personal experience in a comparable position
- Knowledge of and enthusiasm for technology; ideally technical training
- A highly sales-driven mindset
- Industry knowledge and established network
- Residence in Prague or the surrounding area and a home office
- Excellent English skills
- German skills are an advantage but not required

What we offer:

- **Security:** the stability of a foundation-owned company and a globally active organization with innovative, meaningful products
- **Compensation:** a permanent employment contract and an attractive compensation package
- **Culture:** We are MEIKOians at heart and live true team spirit. "We are One MEIKO."
- **Workplace:** a demanding, challenging, and varied role
- **Training:** targeted development and training programs

Welcome at MEIKO!

Ready to join? Apply now and start your journey with the MEIKO family!

Please send us your application to the following e-mail address: human.resources@meiko.at

Sie haben noch Fragen?

Ihr Ansprechpartner bzw. Ihre Ansprechpartnerin beantwortet Ihre Fragen gerne.



Sabine Vasek

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